

We buy Canadian companies from founders planning their next chapter.

Rundle Partners is a Toronto-based private equity firm. We buy to hold. We have no planned exit date, and we structure each deal for a long hold.

WHAT WE LOOK FOR

EBITDA \$3–15M in normalized, recurring earnings

GEOGRAPHY Headquartered in Canada

SITUATION Founder retirement, estate transition, or partner buyout

BUSINESS Defensible market position, recurring customers, capable management team

STRUCTURE Majority buyout, with the option for the seller to roll equity

SECTORS

- B2B services
- Hardware + Software
- Healthcare services
- Real estate services
- Technology-enabled businesses
- Specialty manufacturing and distribution

TRACK RECORD

- Our team has closed 10+ acquisitions, and built businesses with billions in revenue
- Portfolio includes Iris Booth

OUR PROCESS

- 01 **A first conversation.** Confidential, with no deck and no pressure.
- 02 **NDA and information.** We review financial and operating information at the owner's pace.
- 03 **Letter of intent.** Clear, non-binding terms.
- 04 **Diligence and close.** Focused and respectful of the team's time.
- 05 **The first 100 days.** A practical plan, built with management.